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Te Ahikāroa o Tama

Ngāti Tama trace our history back to the Tokomaru waka that made the long journey from Hawaiki.

Our ancestors took their name from Tamaariki, one of the five co-captains aboard the waka. The whakapapa of these rangātira, their difficult journey to Aotearoa and their eventual establishment in the north of Taranaki are preserved in our iwi traditions.

The close connections of Ngāti Tama through intermarriage with other Taranaki and coastal Tainui iwi were forged over many generations.

An alliance of Tainui and Taranaki iwi under the paramount chief Te Pūoho ki Te Rangi undertook a series of raids around Te Ūpoko o Te Ika, the head of Maui's fish, and established themselves on Kapiti Island and on the mainland towards Cook Strait where trade flourished with Pākehā settlers and whalers.

Over time, our ancestors made the crossing to Te Tau Ihu o Te Waipounamu, leading a conquest over the western area – now known as Nelson and Golden
Bay – under Te Pūoho ki Te Rangi and other Ngāti Tama chiefs and rangātira. They established permanent communities in Te Tau Ihu and here we remain.

The northern land of Te
Waipounamu has been te
whenua of our people for
generations. Te Ahikāroa o Tama
– we have kept the home fires
burning, maintained our mana
and occupancy of our rohe and
the connections of belonging
to te whenua o Te Tau Ihu o Te
Waipounamu.



tū tonu ngā whare o ngā tupuna e Nō Whakatū, Te Awhina, Onetahua e Anei rohe o Ngāti Tama ki Te Tau Ihu e

> Our marae, Our Place to Stand as Ngāti Tama across Te Tau Ihu

Report from the Chair



~ Anthony (Butch) Little, Chair

E ngā mana, e ngā reo, e ngā Maunga, e ngā awa e ngā pātaka o ngā taonga tuku iho e ngā mate, haere haere atu rā

Tēnā koutou e te whānau, hapū, iwi o Ngāti Tama
Maranga mai kia mātou
Ngā tamariki, rangatahi, pakeke mea ngā
Kaumātua
O Ngāti Tama nāu mai whakatau mai
Ki te hui a tau o Ngāti Tama.

The Trustees of the Ngāti Tama ki Te Waipounamu Trust are pleased to report on an extremely busy and productive twelve months. The financial year started with one full-time staff member, yet a long list of priorities. From an operational and governance perspective it meant many Trustees rolled up their sleeves to get the mahi done to meet the challenge head on.

Some Trustees sacrificed a lot of personal time to balance all the extra duties on top of their normal day job and whānau life. It showed true leadership and commitment to our kaupapa for which we are all very grateful.

At the close of the financial year, the end of September, we'd expanded to two full-time staff members and one casual. The result has started to alleviate the demands placed upon the Trustees. As Ngāti Tama transitions into a new era and moves forward into this current financial year our focus is building in-house capability with the ultimate intention of Trustees operating solely from a governance perspective.

OPERATIONS

New Whare & Banking Arrangements

In March we moved into a more fitting office space at 74 Waimea Road, not only has this move made the name Ngāti Tama more recognisable within the Nelson region (thanks to the exterior branding seen by many on the main road), it was empowering by satisfying a fundamental need for us to hold our own hui within our own whare.

Following a review, during this time we also selected ASB to handle the Trust's banking requirements. Our portfolio investments have been prudently split between ASB and JB Were. Our intention is to develop strong, constructive working relationships with both financial organisations for the benefit of all Ngāti Tama.

First General Manager for Ngāti Tama

In June the Trust made a strategic key senior leadership appointment. Frans van Boekhout became General Manager and made an immediate impact. We are fortunate to have Frans on board our waka steering the course with the Trustees; we value his knowledge, insight and experience to the Tama Group.

Farewell to Temporary Director

At the same time Taria Mason ended her tenure as a temporary Director on the Tama Asset Holding Company. We would like to express our appreciation for her mahi and the commitment she had, for we know it's not easy to juggle this with a young family. Toni Grant accepted a directorship position for the Tama Asset Holding Company enhancing the experience of this team who manage the performance of our assets.

Disestablishment of Management Company

At the end of the financial year we closed down the management company Tama Te Tau Ihu Limited, in order to streamline our processes, reduce overheads and ultimately become more efficient. With this decision we said farewell to director Dianne Brown, who has been a crucial figure at so many stages of the Tama journey. We thank her for her mahi and dedication to Tama, her input has been invaluable and we hope that our paths cross again one day soon.

ASSETS

Reviewing & Restructuring to Grow & Develop

The Trustees have continued to review and restructure the Ngāti Tama assets in order to grow and develop the Tama Group. The Tama Asset Holding Company and our operations arm have been working together to efficiently streamline processes and procedures around the commercial assets.

We are also working together with our Iwi partners to make bold future proofing decisions around our jointly owned assets.

Dormant Company Wound Up

This year saw the final chapter for Tainui Taranaki ki Te Taonga Limited, who agreed to wind up the entity. This was the original company that Ngāti Tama and three other Te Tau Ihu Iwi; Ngāti Rarua, Ngāti Koata and Te Atiawa as well as Wakatu Inc. entered our negotiation phase under, since then the company has remained dormant so now the final chapter has closed. This signifies the end of an era yet it is an important step to acknowledge on our path towards settlement.

Our Statement of Investment Policy and Objectives (SIPO) was reviewed and approved this year by the Trustees. It is the guiding document for the directors of the Tama Asset Holding Company and sets the framework for investment decisions to ensure they align with the values and priorities of Ngāti Tama.

At the conclusion of the financial year the Tama Asset Holding Company was assigned the responsibility to manage all the Ngāti Tama commercial assets which was the undertaking provided in the ratification process prior to signing the Ngāti Tama Deed of Settlement in 2014. As part of this process the ASB and JBWere portfolios were also transferred to the Tama Asset Holding Company.



KAITIAKITANGA

National Media Attention

Guardianship and protection of our environment is a key part of our kaupapa. Ngāti Tama has been very active and focussed in this field, particularly around freshwater, mining and taonga. I would like to take this opportunity to thank the members of the cultural trust for the tremendous amount of work and tireless effort they have put in to help preserve and protect our precious natural resources. This mahi has gained national media attention backed by community support and continues to gain more and more momentum as we take a leadership position in our rohe.

Dialogue with the Crown

This year we also met with the Attorney General to discuss post settlement commitments with the intention of building improved relations with some Government agencies as a treaty partner. As we continue to put energy on this process, we are sowing seeds for a new era of healthy partnerships and understanding across all government departments.

WHĀNAU

Significant Milestones Acknowledged With Taonga

This year we celebrated the 100th birthday of Aunty Rira Utiki and the 90th birthday of Aunty Peggy Whitton, both were presented with a taonga, a carved whales tooth by local master carver Brian Flintoff, for their amazing milestones.

More taonga were presented to Robert McKewen, Aunti Judi Billens and Moetu Tuuta to acknowledge their mahi as trustees and representatives for Ngāti Tama, over many, many years.

Significant Artwork Installed at Whare

We were also blessed when whānau member and professional artist, Robin Slow loaned us two significant paintings for the Ngāti Tama whare. Both beautiful pieces are intricately woven into the Tama story. We are now working towards purchasing them. For the last 29 years Robin has taught at Golden Bay High School and exhibited nationally as an artist in his own right. His mahi he says is "influenced by the area, the people, the natural resources (and the protection of them), the histories and the stories that go to make Mohua (Golden Bay) a special place."

LOOKING TOWARDS THE FUTURE

The long term view is simple. The Ngāti Tama Trust Board are committed to serving our kaupapa of safeguarding what we have been entrusted to manage, growing the whole Tama Group with prudence, protecting what is important through leadership and providing a better future for our whānau.



Structure of Ngāti Tama Ki Te Tau Ihu

Ngāti Tama ki Te Waipounamu Trust is the representative organisation for Ngāti Tama ki Te Tau Ihu. The purpose of the Trust is to receive, hold and manage and administer the trust fund on behalf of and for the benefit of the present and future members of Ngāti Tama ki Te Tau Ihu. The Trust has two wholly-owned companies and a charitable Trust.

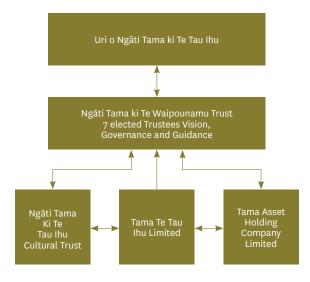
Ngāti Tama ki Te Tau Ihu Cultural Trust is the charitable arm of the Trust Group and provides benefits such as education grants, tangi koha, and cultural wananga to iwi members. The purpose of the trust is to receive, hold, manage and administer the trust fund for every charitable purpose benefiting Ngāti Tama ki Te Tau Ihu.

Tama Asset Holding Company limited is the Asset Holding Company for Ngāti Tama ki Te Tau Ihu in line with the requirements of the Maori Fisheries Act and holds the fisheries and aquaculture assets. All assets held by this company are held, managed and administered by the company as trustee for the benefit of the Trust or Ngāti Tama ki Te Tau Ihu. Directors on this company are responsible for following the strategic and commercial direction set by Ngāti Tama ki Te Waipounamu Trustees.

Tama Te Tau Ihu limited was the management company and provided corporate and administrative services to all entities within the Trust Group. With the appointment of the new General Manager the Trustees decided that a separate Company to fulfill this function was no longer necessary and resolved to discontinue Tama Te Tau Ihu Limited.

This will reduce cost and complexity. This change was effected from the start of the 16/17 Financial Year. i.e. from 1 October 2016.

Following the release of the audited Financial Statement, Tama Te Tau Ihu Limited is in the process of being removed from the Companies Register. Inland Revenue approval is required.





Cultural Trust Report

Trust works to build social, cultural environment for Ngāti Tama whānau



~ Margie Little, Chair



The Cultural Trust has had another busy year with most of the work prioritised on maintaining and protecting the integrity of our Treaty settlement through participating in New Zealand Petroleum and Minerals permit processes and Resource Management Act matters. Being actively involved in decision making that affects us, our rohe and our natural resources remains a key focus of the Trust to ensure the health and wellbeing of Ngāti Tama.

Projects included:

- Assessing and submitting on numerous gold mining permits in Te Tai Tapu, Aorere, Waikoropupū River and surrounding waterways (see maps).
- Applying for a Judicial
 Review of the Tasman
 District Council decision for
 the third extension of the
 Kahurangi Virgin Waters
 resource consent (to take
 water from the aquifer of Te
 Waikoropupu Springs). The
 hearing took place 13 March
 2017 pending a decision from
 the Judge in due course.
- Participating in the
 Takaka Freshwater and
 Land Advisory Group (a
 collaborative stakeholder
 group) to strongly advocate
 for cultural values and
 interests in settings
 limits and targets for the
 Takaka catchment water
 management plan.

- Applying for a Conservation Order to protect our wāhi tapu, Te Waikoropupū Springs. We are fortunate to have the expertise and support of community members to help us with this application that has the intention of protecting a nationally outstanding aquifer and springs.
- Participating in the design of the Iwi Environmental Management Plan which is near completion and will recognise and provide for Ngāti Tama's position on the management of natural and physical resources in the rohe.



The education grants continue to be utilised by Ngāti Tama descendants and contribute to empowering students to improve their health and well-being, education and work opportunities. We would also like to thank all of you who have shared in and contributed to our journey to date and especially acknowledge Mohua based artist, Robin Slow for his generous koha and support.

Whaia te iti Kahurangi Ki te tuohu koe Me he maunga teitei

Pursue that which you cherish the most, and if you have to bow your head, let it be to a lofty mountain.

MINING PERMITS

Gold Mining Permit Areas - Te Taitapu and the Aorere River



60 180 Dark Green: Te Tai Tapu Granted Exploration Permit for Gold

60180.02 Brown: Te Tai Tapu Ngāti Tama opposed the extension to the above permit.

Other gold mining permit applications Green Lines: Aorere Valley Ngāti Tama opposed.

Gold Mining Permit Areas: Te Puna Waiora o Waikoropupu Springs



55433 Blue: Granted mining permit 2014.

55433.02 and 55433.01 light brown: Ngāti Tama opposed resource consent.

Ngā Kaumātua Ki Ngāti Tama



Riria Utiku (Ngāti Tama, Te Āti Awa) turns 100!

Riria Utiku celebrated her 100th birthday in February 2016 at Pipitea Marae Wellington. Riria was presented with a carved whalebone taonga made by Brian Flintoff to acknowledge and honour her long life.



Aunty Peggy turns 90!

It certainly has been a year for mile stone birthdays 2016! At the beginning of July, Aunty Peggy Whitton celebrated her 90th birthday at Whakatū Marae. Peggy's long association with the Māori Women's Welfare League was acknowledged, with many members including the League President, Pru Kapua, travelling to join friends and whānau from far and wide at the celebration.



Acknowledgement of Moetu Tuuta

Moetu was a founding Trustee of the Ngāti Tama ki Te Tau Ihu Cultural Trust and also served on the Ngāti Tama Manawhenau ki Te Tau Ihu Trust working on the Treaty negotiations process. He has represented Ngāti Tama interests on the Whakatū Marae Komiti, Tiakina Te Taiao and Ko Te Pouaranga Komiti. Moetu was also presented with a carved whalebone taonga in recognition of his extensive work for the iwi.

Titiro ki muri, kia whakatika ā muri

Look to the past to proceed to the future

Education Grants

Students' scholarships awarded

The Trust awarded a number of education grants and congratulates the following students who were chosen as recipients for the 2016 year:

Shevaun Collier Teachers Training

College

Keisha MitchellDiploma in Sport &
Recreation

Turoa StephensBachelor Degree in

Te Reo Maori

Demi ArbuckleBachelor of
Communications

Jesse-James Griffith
Certificate In

Engineering

Jozef Benge
BA Political Science &
International Relations

Nikita-Marie Day Bachelor of Laws, Bachelor of Science (Statistics Economic) 一十二十二年中国的国际企业的人员工和农村的政府的国

Kai Mason



Demi Arbuckle

The education grant that I received from Ngāti Tama assisted immensely throughout my three years at University. Studying full time whilst trying to get by and pay for all expenses can become extremely difficult to juggle, so when you have someone like Ngāti Tama willing to lend a helping hand towards achieving your education goals, it makes all the difference! I was lucky enough to receive an Education Grant each year to continue my studies and it was such a tremendous amount of support throughout University. I studied a Bachelor of Communication Studies at Auckland University of Technology and majored in Radio, and now I work for Radio Bay of Plenty in Whakatane as a Brand Manager.



Nikita Day

The education grants I received from my Ngāti Tama whānau have been a true blessing because I have had more time to focus on my studies. I currently study Law, Economics and Statistics at the University of Canterbury. My ultimate goal is to one day be working for the Reserve Bank. The education grant programme also meant I had time to learn more about my heritage and was able to participate on the executive of the Māori Students Association at university. I am very proud to be part of the Ngāti Tama whānau and appreciate all the support I have received so far in my studies.

Ko te kaupapa, ki te tiaki, ki te whakatupu, ki te hiki, ki te whakamau i o t tou taonga

To protect, grow, develop, strengthen and hold fast to our treasures

Directors Report

Tama Asset Holding Company

The overarching kaupapa of the Tama Asset Holding Company is to safeguard and grow the resources under management such so they provide a financial return to Ngāti Tama ki Te Waipounamu Trust.

Key Movements & Independent Director Appointments

Several significant changes occurred during this financial year. Two Directors retired, John Rollston and Taria Mason and we wish to acknowledge their mahi managing the assets of the company.

Tony Sewell and Toni Grant were appointed as independent Directors and we welcome them and their experience and skillsets into the Ngāti Tama Ki Te Waipounamu Group, and look forward to further development of the Tama Asset Holding Company (TAHC).

In December Diane Strong, the Trustee appointee and Chairwoman to the Tama Asset Holding Company was removed. She was replaced on an interim basis by the General Manager, Frans van Boekhout. We wish to acknowledge Diane's mahi of the Tama Asset Holding Company since 2014.

The annual review of the Statement of Investment Policy and Objectives (SIPO) which is a foundation document for the Tama Asset Holding Company was signed off between the Trustees and the Directors. The SIPO outlines the parameters by which the Directors can invest.

A prime focus for the Directors is concentrating on maximising returns and reviewing non-performing assets with the view to divestiture any item that is not strategically aligned. Capacity and capability is being built within the Ngāti Tama office to provide appropriate services to the Tama Asset Holding Company.

Commercial Assets in a Snapshot

- All three Directors were given full responsibility for the performance of all Commercial Assets (\$45M) within the Ngāti Tama Group.
- ASB and JB Were Investment Portfolios were transferred to the Tama Asset Holding Company at the beginning of the 2016/17 financial year to align with the undertakings given during the ratification prior to the 2014 Deed of Settlement.
- New Space Aquaculture Settlement for Tasman region; \$1.4m, was received in November 2015

KOTATO LIMITED

Year Three Closes in Five Year Deal with Sealord

Ngāti Rarua was welcomed formally into Kotato Limited in November 2015. Kotato manages the inshore and deep sea packages of four Te Tau Ihu iwi; Ngāti Tama, Te Atiawa, Ngāti Koata and Ngāti Rarua.

We have just ended the third year of a five-year arrangement with Sealord, under Ihu to Mai, which provides an Annual Catch Entitlement (ACE) lease income and a profit share from the full value chain. Kotato Limited's inshore package is entering its fourth year of leasing to Westfleet.

The discussions about a Deep Sea Pataka scheme for Ihu to Mai participating Iwi operated by Sealord are now getting to the final stage.

Special Acknowledgement For Former Chairman

The Directors would like to acknowledge Pat Park. Pat was the Chairman of Kotato Limited and a Director on Te Atiawa's Totaranui Limited. Pat and his strong and unique style will be missed around the hui tepu. Kia hora te marino, kia whakapapa pounamu te moana, kia tere te kārohirohi I mua I tou huarohi Pat.

TUI JOINT VENTURE

Iwi Group Mussel Venture Paying Off Yet Will Move to Limited Partnership

This involves Ngāti Tama, Ngāti Koata, Ngāti Toa and Rarua, all utilising their collective assets of water space to provide returns.

A number of mussel lines at Tasman Bay Ring Road are owned by the individual Iwi and managed by Tui Joint Venture. The investment in mussel lines has paid off as there was a pleasing return to the Iwi following the harvest early 2016. Some income from mussel sales was retained by Tui JV to seed and operate the lines going forward.

It is intended to move Tui Joint Venture to a Limited Partnership, with the mussel lines and infrastructure owned by Tui Joint Venture on behalf of the shareholders.

Paua & Crayfish Prices Above Average

We continued our relationship with **Ngai Tahu Seafood** during the year achieving above average prices for Paua and Crayfish. The Paua fishery is under pressure and 50% cuts to the Total Allowable Commercial Catch (TACC) were made for PAU7. The effect on the fisheries following the Kaikoura Earthquake is still uncertain.

MAORI FISHERIES REVIEW

Update on Submission to Ministry for Primary Industries

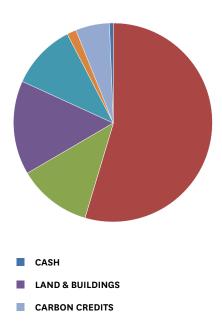
We have participated in all Te Ohu Kaimoana hui in relation to the Māori Fisheries Review. Te Ohu Kaimoana submitted to Ministry for Primary Industries in December 2015 that Te Ohu Kaimoana and Iwi believe that the new proposals could have a detrimental effect on Māori property rights and interests and in breach of the 1992 Fisheries Deed of Settlement and the Treaty of Waitangi.

The recent Kermadec Ocean Sanctuary Bill, the proposed Marine Park for the Marlborough Sounds and under allocating increases in fisheries stocks bio-mass to quota holders are some recent examples of what Iwi are currently grappling with.

Submissions were made to change the document and exclude any draft proposal which was not compliant with the 1992 Deed of Settlement. These changes were declined. Te Ohu Kaimoana after holding a special general meeting in August 2016 have again submitted recommendations to the Ministry and will advise Iwi in due course.

The Directors would like to thank staff, Trustees and the members of the Ngāti Tama Ki Te Waipounamu Trust for their positive involvement and interest in the Tama Asset Holding Company. Our shared desire is to build a robust and profitable company that performs consistently to generate a strong equity base that will provide for the on-going development of future generations of Ngāti Tama whānau.

ASSET SPLIT PER SIPO CATEGORY



TOTAL PORTFOLIO'S

FISHERIES / AQUACULTURE

CFL'S

RINGROAD / TUI JV



Consolidated financial statements for the year ended 30 September 2016

Consolidated Financial Statements
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Consolidated Financial Statements

Directory

For the year ended 30 September 2016

Business Description Receive, hold, manage and administer the Trust fund on behalf of and for the benefit of present

and future members of Ngāti Tama ki Te Tau Ihu

Accountants Crowe Horwath Nelson

PO Box 10

72 Trafalgar Street Nelson 7040

Auditor BDO Wellington

Level 1, Chartered Accountants House

50 Customhouse Quay PO Box 10-340 Wellington 6143

Bankers ASB Nelson

Westpac Nelson

Solicitors Hamish Fletcher Lawyers Kahui Legal

Level 2 Montgomery House PO Box 1654

190 Trafalgar StreetLevel 3 Dunbar Sloane BuildingPO Box 167332 Waring Taylor StreetNelson 7040Wellington 6140

Andrew Beck

Barrister Atkins Holm Majurey

PO Box 98 PO Box 1686 Shortland Street

Greytown Auckland 1140

Trustees

Ngāti Tama ki Te Waipounamu Trust L Manson (Chair)

D Strong (Deputy Chair)

A Little
N Jones
F Te Miha
M Little
A Stephens

Ngāti Tama ki Te Tau Ihu Cultural Trust M Little (Chair)

K Stafford B Purdie

Directors

Tama Asset Holding Company Limited D Strong (Chair)

A Sewell - Appointed 12 December 2015 A Grant - Appointed 24 June 2016 D Rollston - Resigned 4 November 2015

Tama Te Tau Ihu Limited N Jones (Chair)

A Little D Brown

Statement of Service Performance For the year ended 30 September 2016

| Group | Group | Parent | Parent |
|-------|-------|--------|--------|
| 2016 | 2015 | 2016 | 2015 |

Description of the Entity's Outcome:

The vision of Ngāti Tama is "Ka tū te Tāngata o Ngāti Tama ki Te Tau Ihu", to uphold the wairua, tikanga and mana of the Iwi for the future generations. While the mission for Ngāti Tama is "Ko te kaupapa ki te tiaki, ki te whakatupu, ki te hiki, ki te whakamau i o tātou taonga", to protect, grow, develop, strengthen and hold fast to our Taonga.

Description and Quantification of the Entity's Outputs:

| Education Grants distribute educational grants to Tama descendants - Value of Grants Made - Number of Grants Made | 7,000 13 | 5,250 16 | - | - - |
|--|--------------|--------------|-------------|--------------|
| Other Grants distribute other grants to support the Ngāti Tama vision, including but not limited to grants to Tama marae in Te Tau Ihu, Resource Management Matters - Value of Grants Made - Number of Grants Made | 27,378 10 | 64,946 36 | 26,878 9 | 40,674 20 |
| Foundations for Future Generations Establish Kaumātua Forum provide forum for Kaumātua to connect and contribute to Tama strategic goals - Number of Hui Held Establish Wānanga Taiaha | 1 | - | - | - |
| provide Wānanga for iwi to connect - Number of Wānanga Held Social Mapping Results | 1 | 2 | - | - |
| analyse and present social mapping results to AGM Develop Environmental Management Plan | Presented | - | Presented | - |
| identify Tama natural resource management issues and actions | Presented | - | - | - |
| Panui - Number of Panui prepared Governance | 6 | 5 | 6 | 5 |
| Number of Wānanga to identify the operational needs of Ngati Tama, with a view to appointing a General Manager | 3 | - | 3 | - |

Additional Output Measures

A General Manager was appointed on 14 June 2016

Consolidated Financial Statements Statement of Financial Performance For the Year Ended 30 September 2016

| | Notes | Group | | Parent | : |
|--|--------|------------------------|-----------|------------------------|-----------|
| | | 2016 | 2015 | 2016 | 2015 |
| Revenue | | | | | |
| Investment Revenue | 1 | 1,906,350 | 1,907,199 | 1,429,466 | 1,574,775 |
| Other Revenue | 2 | 217,137 | 80,917 | 217,137 | 80,917 |
| Crown Settlement | | - | 73,805 | - | 73,805 |
| New Space Aquaculture Settlement Total Revenue | | 1,491,870 3,615,357 | 2,061,921 | 1,491,870 3,138,474 | 1,729,497 |
| Total Revenue | | 3,013,337 | 2,001,921 | 3,130,474 | 1,729,497 |
| Expenses | | | | | |
| Directors Expenses | 3 & 18 | 137,729 | 97,986 | - | - |
| Operating Expenses | 3 | 458,419 | 432,490 | 272,284 | 180,027 |
| Trustee Meeting Expenses | 17 | 127,983 | 171,164 | 115,783 | 147,512 |
| Other Trustee Expenses | | 18,285 | 11,228 | 8,746 | 11,228 |
| Administration Expenses | 3 | 642,475 | 308,965 | 671,520 | 491,789 |
| Loss on Revaluation | 10A | 10,645 | 568,710 | - | - |
| Loss on Disposal | 4 | 4,122 | - | - | - |
| Amortisation | 10B | 165,245 | - | - | - |
| Depreciation | 4 | 18,026 | 23,769 | 2,833 | 2,098 |
| Total Expenses | _ | 1,582,928 | 1,614,312 | 1,071,166 | 832,654 |
| Surplus/(Deficit) before Grants and Donations | | 2,032,429 | 447,609 | 2,067,307 | 896,843 |
| Grants and Donations Made | | | | | |
| Grants Made | | 34,378 | 70,196 | 26,878 | 40,674 |
| Koha Given | | 2,724 | 1,100 | 2,724 | - |
| Ngāti Tama ki Te Tau Ihu Cultural Trust - Donation | | - | - | 87,500 | 51,000 |
| Total Grants and Donations | _ | 37,102 | 71,296 | 117,102 | 91,674 |
| Net Surplus after Grants and Donations | | 1,995,327 | 376,312 | 1,950,205 | 805,169 |
| Income Tax Expense | 6 | 29,995 | 128,211 | 21,755 | 105,936 |
| Net Surplus for the Year After Tax | _ | 1,965,332 | 248,102 | 1,928,450 | 699,233 |

Consolidated Financial Statements Statement of Financial Position As At 30 September 2016

| | Notes | Gro | пр | Pare | rent | |
|--------------------------------|-------|------------|------------|------------|------------|--|
| 这个时间的表现是多大的。这个人的 | | 2016 | 2015 | 2016 | 2015 | |
| Current Assets | | | | | | |
| Bank Accounts & Cash | | 1,136,061 | 583,118 | 801,832 | 218,114 | |
| Trade & Other Receivables | | 76,598 | 29,971 | 57,320 | 16,047 | |
| Accrued Income | | | 10,000 | | | |
| Other Financial Assets | 5 | 24,384,986 | 22,826,619 | 4,197,559 | 22,826,619 | |
| Income Tax Receivable | 6 | 155,498 | 72,241 | 131,550 | 74,444 | |
| GST Receivable | | 7,060 | 4,564 | 1,681 | 2,226 | |
| Prepayments | | 5,835 | - | 5,835 | | |
| Related Party Advance Accounts | 7 | 46,940 | 31,940 | - | 1,787,345 | |
| Total Current Assets | | 25,812,979 | 23,558,454 | 5,195,777 | 24,924,795 | |
| Non Current Assets | | | | | | |
| Property, Plant & Equipment | 4 | 13,173,015 | 14,289,007 | 13,110,681 | 14,208,079 | |
| Agricultural Assets | 9 | 154,000 | - | 154,000 | | |
| Investments | 8 | 385,091 | 401,412 | 25,882,202 | 4,000 | |
| Intangible Assets | 10 | 7,574,804 | 5,586,896 | 3,083,004 | 1,118,822 | |
| Total Non-Current Assets | | 21,286,910 | 20,277,314 | 42,229,887 | 15,330,901 | |
| Total Assets | | 47,099,890 | 43,835,768 | 47,425,664 | 40,255,696 | |
| Current Liabilities | | | | | | |
| Accrued Expenses | | 79,586 | 26,198 | 56,981 | - | |
| Income in Advance | | 69,006 | 70,272 | 67,006 | 70,272 | |
| Trade & Other Payables | | 109,149 | 77,732 | 77,592 | 98,266 | |
| Employee Costs | | 20,178 | 15,067 | 20,178 | - | |
| Related Party Advance Accounts | 7 | | | 4,177,774 | - | |
| Total Current Liabilities | | 277,919 | 189,268 | 4,399,532 | 168,538 | |
| Net Assets | | 46,821,971 | 43,646,500 | 43,026,132 | 40,087,158 | |
| Accumulated Funds | | | | | | |
| Trust Settlement Capital | | 32,776,590 | 31,284,720 | 32,536,590 | 31,044,720 | |
| Accumulated Trustee Income | | 1,096,583 | 623,121 | 1,344,065 | 907,485 | |
| Revaluation Reserve | | 10,581,911 | 9,371,772 | 6,449,624 | 5,439,102 | |
| Capital Reserve | 11 | 2,366,887 | 2,366,887 | 2,695,852 | 2,695,852 | |
| | | | 12.646.500 | 10.002.102 | 40.003.450 | |
| Total Accumulated Funds | | 46,821,971 | 43,646,500 | 43,026,132 | 40,087,158 | |

Consolidated Financial Statements Statements of Movements in Equity For the Year Ended 30 September 2016

| | Notes | Grou | p | Parer | nt |
|---|--------|-------------|------------|-------------|------------|
| | | 2016 | 2016 | 2016 | 2015 |
| Accumulated Trustee Income | | | | | |
| Opening Balance | | 623,121 | 448,824 | 907,485 | 282,057 |
| Plus Net surplus/(Deficit) | | 1,965,332 | 248,102 | 1,928,450 | 699,233 |
| Less Settlements | _ | (1,491,870) | (73,805) | (1,491,870) | (73,805) |
| Total Accumulated Trustee Income | • | 1,096,583 | 623,121 | 1,344,065 | 907,485 |
| Trust Settlement Capital | | | | | |
| Opening Balance | | 31,284,720 | 31,210,915 | 31,044,720 | 30,970,915 |
| Crown Settlement Accumulated Rentals | | - | 73,805 | - | 73,805 |
| New Space Aquaculture Settlement | - | 1,491,870 | - | 1,491,870 | |
| Total Settlement Capital | | 32,776,590 | 31,284,720 | 32,536,590 | 31,044,720 |
| Revaluation Reserve Account | | | | | |
| Opening Balance | | 9,371,772 | 8,418,357 | 5,439,102 | 4,781,411 |
| Revaluation of Carbon Credits | 10 | 1,973,932 | 427,376 | 1,964,181 | 427,376 |
| Revaluation of Properties | 4 | (1,107,658) | 230,315 | (1,107,658) | 230,315 |
| Revaluation of Agricultural Assets | 9 | 154,000 | - | 154,000 | - |
| Revaluation of Marine Farm Licenses & Permits | 10 | 3,245 | - | - | - |
| Revaluation of Quota Shares | 10 | 186,621 | 295,724 | - | _ |
| Total Revaluation Reserve Account | | 10,581,911 | 9,371,772 | 6,449,625 | 5,439,102 |
| Capital Reserve Account | | | | | |
| Opening Balance | | 2,366,887 | 2,366,887 | 2,695,852 | 2,695,852 |
| Business Combination - Manawhenua | - | - | - | - | _ |
| Total Capital Reserve Account | 11 | 2,366,887 | 2,366,887 | 2,695,852 | 2,695,852 |
| Total Closing Equity | • - | 46,821,971 | 43,646,500 | 43,026,132 | 40,087,158 |



Consolidated Financial Statements Statement of Cash Flow For the Year Ended 30 September 2016

| | Notes | Group | | Paren | + |
|--|-------|-------------|-------------|----------------|-------------|
| | Notes | 2016 | 2015 | 2016 | 2015 |
| Cash Flows from Operating Activities | | | | | |
| Cash was received from: | | | | | |
| Receipts from Other Revenue | | 3,838 | - | 3,838 | - |
| Cash was applied to: | | | | | |
| Payments to suppliers & employees | | (1,225,120) | (953,660) | (938,951) | (765,333) |
| Taxation | | (113,252) | (171,070) | (78,861) | (151,577) |
| Donations and Grants | | (37,102) | (71,296) | (117,102) | (91,674) |
| Net Cash Flows from Operating Activities | _ | (1,371,636) | (1,196,026) | (1,131,076) | (1,008,584) |
| Cash Flows from Investing Activities | | | | | |
| Cash was received from: | | | | | |
| Investment Income | | 1,790,271 | 1,959,211 | 1,306,742 | 1,632,953 |
| Crown Settlement Accumulated Rentals | | - | · · · | , , , <u>-</u> | - |
| New Space Aquaculture Settlement | | 1,491,870 | - | 1,491,870 | - |
| Short Term Investments | | 1,321 | - | 18,842,359 | - |
| Other Investments | | - | 1,659 | 1,767,560 | 59,013 |
| Property, Plant & Equipment | | 14,122 | - | 14,122 | - |
| Cash was applied to: | | | | | |
| Portfolio & Short Term Investments | | (1,345,068) | (635,635) | - | (810,635) |
| Other Investments | | - | (26,109) | (21,680,643) | - |
| Property, Plant & Equipment | | (27,937) | (14,107) | (27,216) | (4,501) |
| Net Cash Flows from Investing Activities | _ | 1,924,579 | 1,285,019 | 1,714,794 | 876,830 |
| Net Increase / (Decrease) in Cash Held | | 552,943 | 88,993 | 583,718 | (131,753) |
| Cash at the beginning of the year | | 583,118 | 494,125 | 218,114 | 349,867 |
| Cash at the end of the year | _ | 1,136,061 | 583,118 | 801,832 | 218,114 |
| This is represented by: | | | | | |
| Bank Accounts & Cash | _ | 1,136,061 | 583,118 | 801,832 | 218,114 |



Consolidated Financial Statements
Statement of Accounting Policies
For the Year Ended 30 September 2016

Statement of Accounting Policies

Reporting Entity

The Ngāti Tama Group consists of the Ngāti Tama ki Te Waipounamu Trust (parent), Tama Asset Holding Company Ltd (TAHC and subsidiary), Tama Te Tau Ihu Ltd (the Management Company, and subsidiary), and the Ngāti Tama ki Te Tau Cultural Trust (The Cultural Trust).

Ngāti Tama ki Te Waipounamu Trust (the Waipounamu Trust) was established as the Post-Settlement Governance Entity (PSGE) for the lwi members of Ngāti Tama ki Te Tau Ihu on 21 April 2013, and received various settlement assets and cash during the 2014 reporting year.

The Waipounamu Trust is the Mandated Iwi Organisation (MIO) and Iwi Aquaculture Organisation (IAO) for Ngati Tama ki Te Tau Ihu pursuant to the Maori Fisheries Act 2004 and the Maori Commercial Aquaculture Claims Settlement Act 2004.

Basis of Preparation

Ngāti Tama ki Te Waipounamu Trust has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Measurement Base

The measurement base adopted is historical cost, with the exception that certain assets have been revalued as identified in specific accounting policies below.

SPECIFIC ACCOUNTING POLICIES

The following accounting policies which materially affect the measurement of financial performance and the financial position have been applied.

Trade and Other Receivables

Receivables are recorded at expected realisable values as determined by the Trustees.

Goods and Services Tax (GST)

All revenue and expense transactions are recorded net of GST. Where applicable, all assets and liabilities have been stated net of GST with the exception of receivables and payables which are stated inclusive of GST. This policy applies to all Group entities except for the Cultural Trust, which is not GST registered.

Income Tax

The income tax expense recognised in the statement of financial performance is the estimated income tax payable in the current year, adjusted for any differences between the estimated and actual income tax payable in prior years. It should be noted that the Cultural Trust is a registered Charity under the Charities Act 2005 and is exempt from paying income tax in accordance with the Income Tax Act 2007.

Interest & Dividend Revenue

Interest revenue is recorded as it is earned during the year. Dividend revenue is recognised when the dividend is declared.

Settlement Revenue

Settlement revenue is measured at the fair value of the consideration received or receivable for the settlement of assets, to the extent it is probable that the settlement will flow to Ngāti Tama ki Te Waipounamu Trust and revenue can be reliably measured.

Operating, Trustee, Director, Administration Expenses

These are expensed when the related service has been received.

Bank Accounts & Cash

Bank accounts and cash comprise cheque accounts.



Consolidated Financial Statements
Statement of Accounting Policies
For the Year Ended 30 September 2016

Trade and Other Payables

Trade and Other Payables are measured at the amount owed.

Property, Plant and Equipment

Investment Property and Crown Forest License Land

Land and Buildings held for use in production, commercial or residential rentals, or administration are stated at revalued amounts. Revalued amounts are:

Fair values based on appraisals prepared by external professional valuers with sufficient regularity to ensure the carrying amount does not differ materially from that which would be determined fair value at the end of the reporting period. After initial recognition, assets subject to revaluation whose fair value can be measured reliably shall be carried at a revalued amount, being its fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Gains or losses arising from changes in the fair values of Crown Forest Licence Land are recognised in the Revaluation Reserve in the year in which they arise, where insufficient reserves exist any loss is recognised directly in the profit & loss.

Plant & Equipment

Plant and equipment are stated at historical cost less any accumulated depreciation and impairment losses (except for land and buildings). Historical cost includes expenditure directly attributable to the acquisition of assets and includes the cost of replacements that are eligible for capitalisation when these are incurred.

Heritage Assets

Heritage Assets are stated at historical cost less any accumulated depreciation and impairment losses (except for land and buildings). Historical cost includes expenditure directly attributable to the acquisition of assets and includes the cost of replacements that are eligible for capitalisation when these are incurred.

Heritage Assets which are not recognised in the Statement of Financial Position because current values are not readily obtainable are disclosed within the notes to the financial statements.

Aquaculture Infrastructure

Aquaculture Infrastructure Assets are stated at historical cost less any accumulated depreciation and impairment losses. Historical cost includes expenditure directly attributable to the acquisition of assets and includes the cost of replacements that are eligible for capitalisation when these are incurred.

Depreciation

Depreciation is charged to the Statement of Financial Performance at the same rate as is allowed by the Income Tax Act 2007 over the estimated useful lives of each part of an item of property, plant and equipment. The method and rates applied are as follows:

| | | Rate |
|----------------------------|-------------------|----------|
| Crown Forest Licence Land | Diminishing value | 0% |
| Land & Improvements | Diminishing value | 0% |
| Heritage Assets | Diminishing value | 0% |
| Office Equipment | Diminishing value | 10 - 67% |
| Aquaculture Infrastructure | Diminishing value | 12 -20% |

Investments

Joint Ventures are accounted for using the equity method. All other investments are recorded at cost.

Other Financial Assets

Other financial assets are made up of term deposits which are stated at cost plus accrued interest. Investment Portfolios are measured at fair value with gains or losses recognised in the profit or loss for the year. The fair value of financial instruments in this category are determined by reference to active market transactions or using a valuation technique where no market exists.



Consolidated Financial Statements Statement of Accounting Policies For the Year Ended 30 September 2016

Agricultural Assets

Tree Crops are all initially recognised at cost. Subsequent measurement is at fair value. Fair value is determined annually by external professional valuers with sufficient experience with respect to the nature of investment and supported by market evidence. Gains or losses arising from changes in the fair values of Tree Crops are recognised in the Revaluation Reserve in the year in which they arise, where insufficient reserves exist any loss is recognised directly in the profit & loss.

Intangibles

Intangibles are stated at cost less any impairment, with the exception of Quota Shares and Carbon Credits which are stated at revalued amounts valued at market value with no amortisation. Marine Farm Permits are stated at revalued amounts valued at market value less amortisation. Revalued amounts are:

Fair values based on appraisals prepared by external professional valuers with sufficient regularity to ensure the carrying amount does not differ materially from that which would be determined fair value at the end of the reporting period. After initial recognition, assets subject to revaluation whose fair value can be measured reliably shall be carried at a revalued amount, being its fair value at the date of the revaluation less any subsequent accumulated amortisation/depreciation and subsequent accumulated impairment losses.

The revalued methods applied are:

| Intangible Class | Method |
|-------------------------------|--------------|
| Trademark | Cost |
| Quota shares | Market value |
| Marine Farm Permit & Licences | Market value |
| Carbon Credits | Market value |

Amortisation

Intangible assets are amortised on a straight-line basis in the profit or loss over their estimated useful lives, from the date they are available for use. Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

The estimated useful lives for the current and comparative periods are as follows:

Investment ClassUseful LivesMarine Farm Coastal Permit10 Years



Consolidated Financial Statements Statement of Accounting Policies For the Year Ended 30 September 2016

Tier 2 PBE Accounting Standards Applied

Asset Class Standard Adopted

Crown Forest License Land PBE IPSAS 17 Property, Plant & Equipment

Tree Crops PBE IPSAS 27 Agriculture

Investment Property PBE IPSAS 17 Property, Plant & Equipment

Investment Portfolios PBE IPSAS 29 Financial Instruments: Recognition and Measurement

Joint Ventures PBE IPSAS 8 Interests in Joint Ventures

Carbon Credits & Quota Shares PBE IPSAS 31 Intangible Assets

Marine Farm Permit & Licences PBE IPSAS 31 Intangible Assets

Changes in Accounting Policies

Due to the changes in the Accounting Standards framework for For-Profit Entities, from 1 October 2015 Ngāti Tama ki Te Waipounamu Trust adopted the PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) Accounting Standards, in the previous year the Group reported in accordance with New Zealand Financial Reporting Standards. There has been no impact on previously reported figures from the transition to the new standards.

Changes in Comparatives

Certain comparatives have been reclassified to ensure consistency with the current year classification.

| Group | 2015 Audited | 2015 Restated | Movement Comment |
|-------------------|-----------------|------------------|---|
| Investments | 4,268,596 | 401,412 | (3,867,184) Quota Shares have been separated from Investments. The movement represents the change in recognition from investment to intangible assets |
| Intangible Assets | 1,719,712 | 5,586,896 | 3,867,184 Quota Shares have been separated from Investments. The movement represents the change in recognition from investment to intangible assets |

Presentational Currency

The accounts are presented in New Zealand dollars (NZD) and have been rounded to the nearest dollar.

ENTITY INFORMATION

Main sources of the Trust's Cash & Resources

Investment revenue, gains on the Investment Portfolio, and Settlement Revenue are the primary sources of funding to the Ngāti Tama ki Te Waipounamu Trust.



Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| | Group | | | nt |
|---|-------------------|------------------|-------------------|------------------|
| | 2016 | 2015 | 2016 | 201 |
| Notes | \$ | \$ | \$ | |
| Note 1 - Investment Revenue | | | | |
| ACE Sales | 237,196 | 240,655 | - | - |
| Dividends | 112,064 | 7,835 | 106,368 | |
| Lease Income | 585,272 | 501,992 | 543,722 | 471,017 |
| Joint Venture Income | 158,008 | 44,285 | - | |
| Interest Received | 553,494 | 558,884 | 519,402 | 550,215 |
| Portfolio Income | 259,975 | 543,417 | 259,975 | 543,417 |
| Other Income | 340 | 10,131 | - | 10,120 |
| Total Investment Revenue | 1,906,350 | 1,907,199 | 1,429,466 | 1,574,77 |
| Note 2 - Other Revenue | | | | |
| Sundry Income | 3,838 | - | 3,838 | |
| Realised Gains on Portfolio Investments | 213,299 | _ | 213,299 | |
| Unrealised Gains on Portfolio Investments | | 80,917 | | 80,917 |
| Fotal Other Income | 217,137 | 80,917 | 217,137 | 80,91 |
| | | | | |
| Note 3 - Expenses | | | | |
| Directors Expenses | | | | |
| Director Fees 18 | 111,759 | 73,697 | - | |
| Other Directors Expenses | 25,970 137,729 | 24,289 97,986 | | |
| Operating Expenses | | 37,300 | | |
| Portfolio Fees | 65,153 | 41,975 | 65,153 | 41,975 |
| Rent Expenses | 120,411 | 158,286 | 120,411 | 138,052 |
| Fisheries Levies | 23,803 | 28,306 | , | 100,000 |
| Waterspace Expenses | 5,025 | 10,700 | _ | |
| Staff Costs | 147,292 | 172,501 | 86,719 | |
| Consultant Fees | 16,769 | 2,689 | - | |
| Tui Joint Venture - Share of Costs | 79,965 | 18,033 | _ | |
| Tarsonic venture. Share of costs | 458,419 | 432,490 | 272,284 | 180,02 |
| Administration Expanses | | | | |
| Administration Expenses Accounting | 303 EEE | Q7 27 <i>1</i> | 61 020 | |
| | 303,555 | 87,374 | 61,929 | E0.354 |
| Audit and Other Assurance Fees Legal Expenses | 57,862 98,260 | 71,660 22,726 | 46,292 73,184 | 59,354 21,240 |
| Legal Expenses Management Fees | 98,260 2,739 | 2,726 | 73,184 398,503 | 330,59 |
| Professional Fees | 77,774 | 46,910 | 72,775 | 39,62 |
| Other Expenses | 102,285 | 77,556 | 18,836 | 40,968 |
| | 642,475 | 308,965 | 671,520 | 491,789 |



Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| Note 4 - Property Plant & Equipment | | | Parent | | | |
|---|---|---|---|--|--|---|
| | Aquaculture | Investment | Crown Forest | Office | Heritage | Tota |
| | Infrastructure | Property | Licence Land | Equipment | Assets | 100 |
| Gross Carrying Amount | | | | | | |
| Original Cost/Valuation | - | 4,153,000 | 9,300,000 | 20,227 | 749,097 | 14,222,324 |
| Revaluation Increase | - | 330,719 | - | - | - | 330,719 |
| Revaluation Decrease | - | (52,500) | (1,385,878) | - | - | (1,438,378 |
| Additions | - | 2,352 | - (4.4.422) | 24,864 | - | 27,216 |
| Disposal Loss on Disposal | - | - | (14,122) | - | - | (14,122 |
| Balance at 30 September 2016 | | 4,433,571 | 7,900,000 | 45,091 | 749,097 | 13,127,759 |
| Accumulated Depreciation | | 1, 133,371 | 7,500,000 | 13,031 | , 15,057 | 13,127,733 |
| Balance at 1 October 2015 | _ | - | - | 14,245 | - | 14,245 |
| Current Year Depreciation | | 571 | - | 2,262 | - | 2,833 |
| Balance at 30 September 2016 | - | 571 | - | 16,507 | - | 17,078 |
| Total Book Value at 30 September 2016 | | 4,433,000 | 7,900,000 | 28,584 | 749,097 | 12 110 601 |
| Total Book Value at 50 September 2016 | <u> </u> | 4,433,000 | 7,900,000 | 20,304 | 749,097 | 13,110,681 |
| Gross Carrying Amount | | | | | | |
| Original Cost/Valuation | - | 3,935,500 | 9,300,000 | 20,227 | 731,781 | 13,987,508 |
| Revaluation Increase | - | 212,999 | - | - | 17,316 | 230,315 |
| Revaluation Decrease | - | 4 504 | - | - | - | 4.504 |
| Additions Ralance at 20 September 2015 | | 4,501 | 0 200 000 | 20,227 | 749,097 | 4,501 |
| Balance at 30 September 2015 Accumulated Depreciation | - | 4,153,000 | 9,300,000 | 20,227 | 749,097 | 14,222,324 |
| Balance at 1 October 2014 | _ | _ | _ | 12,147 | _ | 12,147 |
| Current Year Depreciation | - | - | - | 2,098 | _ | 2,098 |
| Balance at 30 September 2015 | - | - | - | 14,245 | - | 14,245 |
| Total Book Value at 30 September 2015 | | 4,153,000 | 9,300,000 | 5,982 | 749,097 | 14,208,079 |
| ====================================== | | 4)233)000 | Group | 3,302 | 7-13/037 | 14,208,079 |
| _ | Aquaculture | Investment | Crown Forest | Office | Heritage | |
| | Infrastructure | Property | | Equipment | Assets | Tota |
| Cost or Valuation | | | | | | |
| Balance at 1 October | 113,891 | 4,153,000 | 9,300,000 | 20,227 | 749,097 | 14,336,215 |
| Revaluation Increase | - | 330,719 | - | - | - | 330,719 |
| Revaluation Decrease | - | (52,500) | (1,385,878) | - | - | (1,438,378 |
| Additions | 4,363 | 2,352 | - | 28,144 | - | 34,859 |
| Disposal | | | | | | |
| . B. I | - (0.42) | - | (14,122) | - (2.200) | - | |
| Loss on Disposal | (842) | - | - | (3,280) | 740.007 | (4,122 |
| Balance at 30 September 2016 | | 4,433,571 | (14,122) - 7,900,000 | | - - 749,097 | (14,122 (4,122 13,245,171 |
| Balance at 30 September 2016 Accumulated Depreciation | (842) 117,412 | 4,433,571 | 7,900,000 | (3,280) 45,091 | | (4,122 13,245,171 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 | (842) 117,412 39,886 | 4,433,571 - | - | (3,280) 45,091 14,245 | - - 749,097 - - | (4,122 13,245,171 54,131 |
| Balance at 30 September 2016 Accumulated Depreciation | (842) 117,412 | 4,433,571 | 7,900,000 | (3,280) 45,091 | | (4,122 13,245,171 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 | (842) 117,412 39,886 15,192 55,078 | 4,433,571 - 571 | - 7,900,000 - - - | (3,280) 45,091 14,245 2,262 16,507 | - - - | (4,122 13,245,171 54,131 18,025 72,156 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 | (842) 117,412 39,886 15,192 | - 4,433,571 - 571 | 7,900,000 | (3,280) 45,091 14,245 2,262 | | (4,122 13,245,171 54,131 18,025 72,156 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation | (842) 117,412 39,886 15,192 55,078 | 4,433,571 - 571 571 4,433,000 | 7,900,000 - - - - 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 | 749,097 | (4,122 13,245,171 54,131 18,025 72,156 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October | (842) 117,412 39,886 15,192 55,078 62,334 | 4,433,571 - 571 571 4,433,000 | - 7,900,000 - - - | (3,280) 45,091 14,245 2,262 16,507 | 749,097 731,781 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase | (842) 117,412 39,886 15,192 55,078 62,334 | 4,433,571 571 571 4,433,000 3,935,500 212,999 | 7,900,000 - - - - 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 | 749,097 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease | (842) 117,412 39,886 15,192 55,078 62,334 | 4,433,571 571 571 4,433,000 3,935,500 212,999 | 7,900,000 - - - - 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 | 749,097 731,781 17,316 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 14,104,417 230,315 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease Additions | (842) 117,412 39,886 15,192 55,078 62,334 108,811 | 4,433,571 571 571 4,433,000 3,935,500 212,999 - 4,501 | 7,900,000 - - - - 7,900,000 9,300,000 - - | (3,280) 45,091 14,245 2,262 16,507 28,584 28,325 | 749,097 731,781 17,316 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 14,104,417 230,315 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease Additions Balance at 30 September 2015 | (842) 117,412 39,886 15,192 55,078 62,334 | 4,433,571 571 571 4,433,000 3,935,500 212,999 | 7,900,000 - - - - 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 | 749,097 731,781 17,316 | (4,122 13,245,173 54,133 18,025 72,156 13,173,015 14,104,417 230,315 14,108 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase | (842) 117,412 39,886 15,192 55,078 62,334 108,811 | 4,433,571 571 571 4,433,000 3,935,500 212,999 - 4,501 | 7,900,000 - - - - 7,900,000 9,300,000 - - | (3,280) 45,091 14,245 2,262 16,507 28,584 28,325 | 749,097 731,781 17,316 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 14,104,417 230,315 14,108 14,348,840 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease Additions Balance at 30 September 2015 Accumulated Depreciation | (842) 117,412 39,886 15,192 55,078 62,334 108,811 - - 5,080 113,891 | 4,433,571 571 571 4,433,000 3,935,500 212,999 - 4,501 | 7,900,000 - - - - 7,900,000 9,300,000 - - | (3,280) 45,091 14,245 2,262 16,507 28,584 28,325 - - 4,527 32,852 | 749,097 731,781 17,316 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 14,104,417 230,315 14,108 14,348,840 36,064 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease Additions Balance at 30 September 2015 Accumulated Depreciation Balance at 1 October 2014 | (842) 117,412 39,886 15,192 55,078 62,334 108,811 5,080 113,891 21,675 | 4,433,571 571 571 4,433,000 3,935,500 212,999 - 4,501 4,153,000 | 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 28,325 - 4,527 32,852 14,389 | 749,097 731,781 17,316 - 749,097 | (4,122 13,245,171 54,131 18,025 72,156 13,173,015 14,104,417 230,315 14,108 14,348,840 36,064 23,769 |
| Balance at 30 September 2016 Accumulated Depreciation Balance at 1 October 2015 Current Year Depreciation Balance at 30 September 2016 Total Book Value at 30 September 2016 Cost or Valuation Balance at 1 October Revaluation Increase Revaluation Decrease Additions Balance at 30 September 2015 Accumulated Depreciation Balance at 1 October 2014 Current Year Depreciation | (842) 117,412 39,886 15,192 55,078 62,334 108,811 5,080 113,891 21,675 18,211 | 4,433,571 571 571 4,433,000 3,935,500 212,999 - 4,501 4,153,000 | 7,900,000 | (3,280) 45,091 14,245 2,262 16,507 28,584 28,325 - 4,527 32,852 14,389 5,559 | 749,097 731,781 17,316 - 749,097 | (4,122 13,245,171 54,131 18,025 72,156 |

Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| Group | | | Parent | |
|-------|-------|------|--------|------|
| 20 | 016 2 | 2015 | 2016 | 2015 |
| | | | | \$ |

Note 4 - Property Plant & Equipment Continued

Investment Property & Crown Forest Licence Land Valuations

Investment Property is recorded at market value, based on a independent valuation report dated 30 September 2016 as prepared on 27 October 2016 by Telfer Young (Nelson) Limited.

Crown Forest Licence Land is recorded at market value, based on an independent valuation provided by Mike Marren, a Registered Forestry Consultant of Forest Land Consultants Limited, dated August 2016.

Heritage Assets

Heritage assets for which values are obtainable, and where the value previously adopted was rateable value at the date of settlement, this value has been adopted as cost on transition to the new financial reporting standards.

| Heritage assets for which current values | are not readily obtainable incl | ude: | | Ownershi | p Share |
|--|---------------------------------|-------------|------------|-------------|------------|
| Wainui Road | | | | 100.0% | 100.0% |
| Puponga Farm, Triangle Flat | | | | 33.3% | 33.3% |
| Puponga Farm, Cape House | | | | 33.3% | 33.3% |
| Takaka River mouth (scenic reserve) | | | | 100.0% | 100.0% |
| Puponga Point Pa site (historic site) | | | | 33.3% | 33.3% |
| Matangi Āwhio (administered by NCC) | | | | 12.5% | 12.5% |
| Note 5 - Other Financial Assets | | | | | |
| Term deposits < 12 months | Cost Plus Accrued Interest | 3,494,071 | 11,904,108 | 3,474,071 | 11,904,108 |
| Portfolios | Market Value | 20,890,915 | 10,922,511 | 723,488 | 10,922,511 |
| Total | : | 24,384,986 | 22,826,619 | 4,197,559 | 22,826,619 |
| Note 6 - Income Tax | | | | | |
| Operating Surplus before Tax Adjustme | ents | 1,995,327 | 376,312 | 1,950,205 | 805,169 |
| Add Back Permanent Differences | | (1,599,805) | 461,890 | (1,602,922) | (134,948) |
| Add back Timing Differences | <u>.</u> | 54,013 | 50,034 | 46,210 | 70,272 |
| Adjusted Taxable Income/(Deficit) for t | he year | 449,534 | 888,236 | 393,493 | 740,493 |
| Loss Brought Forward | | (8,957) | (47,839) | - | - |
| Loss to Carry Forward | | - | 8,957 | - | (18,425) |
| Imputation credits converted to loss to | carry forward | - | - | - | - |
| Taxable Income / (Deficit) | | 440,577 | 849,354 | 393,493 | 722,068 |
| Income Tax Expense Payable at 17.5% | | 77,101 | 148,637 | 68,861 | 126,362 |
| Tax payable at 17.5% | | , | -, | | -, |
| Less PIE Taxation Received | | (15,711) | - | (15,711) | - |
| Less Overseas Tax Credits | | (2,303) | (1,710) | (2,303) | (1,710) |
| Less Imputation Credits Available | _ | (29,092) | (18,716) | (29,092) | (18,716) |
| Tax Expense | | 29,995 | 128,211 | 21,755 | 105,936 |
| Prior Year Tax Liability / (Refund Due) | | (72,187) | (29,368) | (74,444) | (28,803) |
| Less Terminal Tax Paid | | (2,937) | - | · , , | - |
| Less Refund Received | | - | 28,803 | 19,785 | 28,803 |
| Less Provisional Taxation Paid | | - | (39,664) | - | (22,816) |
| Plus Māori Authority Tax Credits Refun | ded | - | 565 | - | - |
| Less Māori Authority Tax Credits Receiv | ved | (997) | (1,371) | - | - |
| Less Resident Withholding Tax | | (109,372) | (94,261) | (98,646) | (92,407) |
| Less PIE Taxation Received | <u>-</u> | - | (65,156) | | (65,156) |
| Income Tax Payable/(Receivable) | = | (155,498) | (72,241) | (131,550) | (74,444) |



Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| Note 7 - Related Parties | | | | | |
|---|----------|----------|-------------|-------------|----------|
| | | Parent | | | |
| Related Party Transactions | | | | | |
| | | | Donation or | | |
| 2016 | Income | Expenses | Grant | Receivables | Payables |
| Onetahua Ko Kiri Marae | - | - | 450 | - | - |
| Ngāti Tama ki Te Tau Ihu Cultural Trust | 5,894 | - | 87,500 | 4,185 | - |
| Manawhenua ki Mohua | - | - | 11,378 | - | - |
| Tama Te Tau Ihu Limited - Management Fee | 1,928 | 398,503 | - | - | - |
| Tama Te Tau Ihu Limited - Recovery Expenses | - | 230,322 | - | - | - |
| Tama Asset Holding Company Limited | 4,104 | 388 | - | 6,781 | - |
| Tiakina Te Taio Limited | - | - | 15,000 | - | - |
| Diane Strong | - | - | - | - | 17,118 |
| Antonina Grant | <u> </u> | 8,690 | - | - | 4,046 |
| | 11,926 | 637,903 | 114,328 | 10,966 | 21,164 |
| | | | Donation or | | |
| 2015 | Income | Expenses | Grant | Receivables | Payables |
| Onetahua Ko Kiri Marae | - | 471 | - | - | - |
| Ngāti Tama ki Te Tau Ihu Cultural Trust | 1,186 | - | 51,000 | - | - |
| Manawhenua ki Mohua | - | - | 1,624 | - | - |
| Tama Te Tau Ihu Limited - Management Fee | - | 330,594 | - | - | 37,425 |
| Tama Asset Holding Company Limited | 1,004 | - | - | - | |
| Tiakina Te Taio Limited | - | - | 12,000 | - | - |
| Antonina Grant | - | - | - | - | - |
| | 2,190 | 331,065 | 64,624 | - | 37,425 |
| | | Group | | | |
| Related Party Transactions | | — стоир | | | |
| - | | | Donation or | | |
| 2016 | Income | Expenses | Grant | Receivables | Payables |
| | | | | | |

| | Donation or | | | | | |
|-------------------------|-------------|----------|--------|-------------|----------|--|
| 2016 | Income | Expenses | Grant | Receivables | Payables | |
| Onetahua Ko Kiri Marae | - | - | 450 | - | - | |
| Manawhenua ki Mohua | - | - | 11,378 | - | - | |
| Tiakina Te Taio Limited | - | - | 15,000 | - | - | |
| Kotato Limited | 81,222 | 985 | - | - | - | |
| SOL Media Limited | - | 3,265 | - | - | - | |
| Tony Sewell Limited | - | 25,000 | - | - | 14,375 | |
| Diane Strong | - | 57,739 | - | - | 17,118 | |
| Antonina Grant | - | 20,937 | - | - | 16,293 | |
| | 81,222 | 107,926 | 26,828 | - | 47,786 | |

| | Donation or | | | | | |
|---------------------------------|-------------|----------|--------|-------------|----------|--|
| 2015 | Income | Expenses | Grant | Receivables | Payables | |
| Onetahua Ko Kiri Marae | - | - | 15,000 | - | - | |
| Manawhenua ki Mohua | - | 14,617 | - | - | - | |
| Tiakina Te Taio Limited | - | - | 12,000 | - | - | |
| John Rollston | - | 15,964 | - | - | - | |
| Kotato Limited | 45,083 | 2,000 | - | - | - | |
| Te Ohu Kaimoana Trustee Limited | - | 226 | - | - | - | |
| SOL Media Limited | - | 2,975 | - | - | - | |
| Tony Sewell Limited | - | - | - | - | - | |
| Antonina Grant | | - | - | - | - | |
| | 45,083 | 35,782 | 27,000 | - | - | |
| | | | | | | |

Consolidated Financial Statements
Notes to the Financial Statements
For the Year Ended 30 September 2016

| | Group | | Paren | t |
|--|--------|--------|---------------|-----------|
| | 2016 | 2015 | 2016 | 2015 |
| | | | | \$ |
| Related Party Advance Accounts | | | | |
| Tama Asset Holding Limited - DOAD | - | - | - | 1,503,917 |
| Tama Asset Holding Limited - Advance | - | - | - | 248,428 |
| Tui Joint Venture - Advance | 15,000 | - | - | - |
| Tama Te Tau Ihu Limited - Advance | - | - | - | 35,000 |
| Golden Bay Marine Farm Consortium Limited - Advance | 27,751 | 27,751 | - | - |
| Challenger Scallop Enhancement Company Limited - Advance | 4,189 | 4,189 | - | - |
| | 46,940 | 31,940 | - | 1,787,345 |
| Tama Asset Holding Limited - Advance | - | - | (4,177,774) | - |
| Total Related Party Advance Accounts | 46,940 | 31,940 | - (4,177,774) | 1,787,345 |

The Golden Bay Marine Farm Consortium Limited related party advance account is unsecured, interest free and repayable on demand, the Challenger Scallop Enhancement Company Limited advance is unsecured, with interest payable at 9% and repayable on demand.

Nature of relationships

The Onetahua Ko Kiri Marae is the home for three local iwi: Ngāti Tama, Ngāti Rārua, Te Ātiawa, and operates as a multi-iwi Marae involving the whole community.

Margie Little and John Ward-Holmes are Trustees of the Ngāti Tama ki Te Waipounamu Trust and also Trustees of Manawhenua ki Mohua.

Mr John Rollston received director's fees from the Tama Asset Holding Company Limited. Mr Rollston is a Principal of Crowe Horwath Nelson, the accounting firm that provides accounting and taxation services to the company. Mr Rollston resigned as a director on 4 November 2015.

Ms Diane Strong received director's fees and reimbursement for travel expenses. Ms Strong was appointed director of Tama Asset Holding Company Limited on 12 April 2014. At balance date she is trustee and Deputy Chair of Ngāti Tama ki Te Waipounamu Trust. Ms Strong was appointed director of Kotato Limited on 29 October 2014, and ACE sale transactions have occurred between Tama Asset Holding Company Limited and Kotato Limited. Ms Strong provides consultancy services to Tama Te Tau Ihu Limited.

Mrs Dianne Brown was appointed director of Tama Te Tau Ihu Limited on 10 July 2015. Mrs Brown has also been a director of Deepwater Group Limited since 21 August 2012, and is the Fisheries Leadership Manager of Te Ohu Kaimoana Trustee Limited. From time to time Tama Asset Holding Company Limited has commercial transactions with the Deepwater Group Limited and Te Ohu Kaimoana Trustee Limited. The Management Company has used the services of SOL Media Limited historically. Mrs Brown's husband Daniel Brown is the sole director of SOL

Mr Andrew Stephens received director's fees and reimbursement for travel expenses to 13 April 2015 (resignation date), as a director of Tama Asset Holding Company Limited. From 14 April 2015 he received professional consultancy fees. At balance date he is a trustee of Ngāti Tama ki Te Waipounamu Trust. Mr Stephens is a director of Tiakina te Taiao Limited, the company jointly manages environment activities on behalf of Ngāti Tama ki Te Waipounamu Trust and other local iwi.

Ms Antonina Grant received director's fees and reimbursement for travel expenses from Tama Asset Holding Company Limited. Ms Grant was appointed a director of Kotato Limited on 3 August 2016, and ACE sale transactions have occurred between Tama Asset Holding Company Limited and Kotato Limited. Ms Grant also provided management services to Kotato Limited. Ms Grant has provided consultancy services to Ngāti Tama ki Te Waipounamu Trust and Tama Asset Holding Company Limited.

Mr Antony Sewell received director's fees and reimbursement for travel expenses. Mr Sewell is a Director of Tony Sewell Limited, and was appointed a director of Tama Asset Holding Company on 12 December 2015.

Mr Frans van Boekhout was appointed General Manager of Ngāti Tama ki Te Waipounamu Trust in June 2016. Mr van Boekhout provides management services and is an alternate director for Tui Joint Venture.

The Tama group consists of Ngāti Tama ki Te Waipounamu Trust (parent), Tama Asset Holding Company Limited, Tama Te Tau Ihu Limited, and Ngāti Tama ki Te Tau Ihu Cultural Trust. Tama Te Tau Ihu Limited provides management services to all Tama group entities on a cost recovery basis. Other transactions (both sales and purchases) between the group entities are generally for recoveries of expenses paid in the other entity.



Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| | | Group | | Parent | |
|---|---------------------|---------|---------|------------|-------|
| | | 2016 | 2015 | 2016 | 2015 |
| Note 8 - Investments | Valuation Method | | | | |
| Shares | | | | | |
| Tama Asset Holding Company Limited* | Cost | - | - | 25,879,202 | - |
| Tama Te Tau Ihu Limited | Cost | - | - | - | 1,000 |
| Aotearoa Fisheries Limited | Cost | 232,217 | 232,217 | - | - |
| Challenger Scallop Enhancement Company Limited | Cost | 1 | 1 | - | - |
| Golden Bay Marine Farm Consortium Limited | Cost | 2 | 2 | - | - |
| Golden Bay Ring Road Farming Limited | Cost | 30,154 | 30,154 | - | - |
| Golden Bay Ring Road Spat Catching Limited | Cost | 30,154 | 30,154 | - | - |
| Kotato Limited | Cost | 300 | 300 | - | - |
| Tasman Bay Ring Road Farming Limited | Cost | 35,434 | 35,434 | - | - |
| Tasman Bay Ring Road Spat Catching Limited | Cost | 35,434 | 35,434 | - | - |
| Tiakina Te Taiao Limited | Cost | 3,000 | 3,000 | 3,000 | 3,000 |
| New Zealand Mussel Industry Council Limited (NZMIC) | Cost | - | - | - | - |
| | | 366,696 | 366,696 | 25,882,202 | 4,000 |
| Other Investments | | | | | |
| Tui Joint Venture | Equity | 18,395 | 34,716 | - | - |
| Total Investments | _ | 385,091 | 401,412 | 25,882,202 | 4,000 |

*Nature of Investment

On 30 September 2016, Ngāti Tama ki Te Waipounamu Trust sold its' financial investment portfolio to Tama Asset Holding Company Limited. As part of the settlement of the consolidated debt Tama Asset Holding Company Limited issued 7,271 shares with a total value of \$25,879,202.

Note 9 - Agricultural Assets

| Opening Balance | - | - | - | - |
|--------------------------------------|---------|---|---------|---|
| Plus: Current year increase in value | 154,000 | _ | 154,000 | |
| Closing Balance | 154,000 | _ | 154,000 | _ |

Tree Crop has been recorded at market value, based on an independent valuation provided by Mike Marren, a Registered Forestry Consultant of Forest Land Consultants Limited, dated August 2016.



Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| | Group | | Parent | | |
|--|----------------|------------------------|------------------------|-----------|--|
| | 2016 | 2015 | 2016 | 201 | |
| Note 10 - Intangible Assets | | | | | |
| Carbon Credits | | | | | |
| Opening Balance | 1,117,689 | 690,313 | 1,117,689 | 690,313 | |
| Plus: Current year increase in value | 1,973,931 | 427,376 | 1,964,181 | 427,376 | |
| Closing Balance | 3,091,620 | 1,117,689 | 3,081,870 | 1,117,689 | |
| The Carbon Credits, are recorded at market value, based on the publis Market Update dated 8 October 2015. Carbon Credits are attached to | | | | | |
| Trademark | | | | | |
| The Waipounamu Trust renewed the Te Tau Ihu logo as a trade mark | 1,133 | 1,133 | 1,133 | 1,133 | |
| with the Intellectual Property office on 14 August 2013. The Trust | | | | | |
| was granted trade mark registration of the name Tama Fishing | | | | | |
| Company on 29 November 2013. | | | | | |
| | | | | | |
| Other Intangible Assets | | | | | |
| Marine Farm Permit & Licences | | | | | |
| Cost or Valuation | | | | | |
| Balance at 1 October | 600,890 | 600,890 | - | • | |
| Plus: Additions | 2 245 | - | - | • | |
| Plus: Revaluation | 3,245 | - | - | • | |
| Less: Disposals Less: Impairment 10A | - (175,890) | - | - | • | |
| Less: Loss on Disposals | (173,830) | _ | _ | | |
| Balance at 30 September | 428,245 | 600,890 | | | |
| Accumulated Amortisation | 420,243 | 000,890 | | | |
| Balance at 1 October | | | | | |
| Plus: Current Year Amortisation 10B | - 165,245 | - | - | - | |
| Less: Write Back on Revaluation 10A | (165,245) | _ | _ | | |
| Balance at 30 September | (103,243) | - | | | |
| _ | | | | | |
| Total Closing Balance at 30 September = | 428,245 | 600,890 | - | _ | |
| Marine Farm Permit and Licences are recorded at market value, based o | n an independe | ant valuation provided | hy Alexander Hayward I | imited | |
| dated 17 October 2016. | л ан тасренае | ant valuation provided | by Alexander Hayward L | iiiiiteu | |
| Quota Shares | | | | | |
| Opening Balance | 3,867,184 | 4,140,170 | _ | | |
| Plus: Current year increase in value | 186,621 | 295,724 | - | - | |
| Less: Current year decrease in value | 100,021 | (568,710) | <u>-</u> | • | |
| Closing Balance | 4,053,805 | 3,867,184 | | | |
| = | 4,033,003 | 3,007,104 | | | |
| Total Intangible Assets | 7,574,803 | 5,586,897 | 3,083,004 | 1,118,822 | |

The Settlement Quota Shares, and Purchased Quota Shares (excluding Scallop), are recorded at market value, based on an informal independent valuation provided by Te Ohu Kaimoana dated 1 October 2016 (2015: 1 October 2015).



Ngāti Tama ki Te Waipounamu Trust

Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

Parent & Group

Note 11 - Capital Reserve

Pursuant to section 214(1) of The Ngāti Kōata, Ngāti Rārua, Ngāti Tama ki Te Tau Ihu, and Te Ātiawa o Te Waka-a-Māui Claims Settlement Act 2014, the Ngāti Tama ki Te Waipounamu Trust was vested with the remaining assets and liabilities of Ngāti Tama Manawhenua ki Te Tau Ihu Trust.

Note 12 - Lease Commitments

The company has the following lease commitments at balance date. Figures quoted are exclusive of GST.

| 2016 Operating Lease | Current 56,128 | Non-Current 87,771 | Total 143,899 |
|-----------------------------|--------------------------|-----------------------|----------------------|
| | 56,128 | 87,771 | 143,899 |
| 2015 | Current | Non-Current | Total |
| Operating Lease | 9,416 | 6,195 | 15,611 |
| | 9.416 | 6.195 | 15.611 |

Note 13 - Contingent Assets and Liabilities

Further new space Aquaculture Settlement assets are yet to be received by Ngāti Tama ki Te Waipounamu Trust however the quantum of these have not yet been agreed upon, and therefore no provision has been made in the financial statements.

Ongoing costs are expected in connection with an ongoing case regarding a Judicial Review Claim lodged against a decision of the Tasman District Council. The High Court hearing is due to occur in March 2017 and will result in more legal fees.

For 2015 there were no contingent assets and liabilities at balance date.

Note 14 - Capital Commitments

There are no capital commitments at balance date (2015: Nil).

Note 15 - Subsequent Events

At balance date the Directors have agreed to restructure the Tui Joint Venture, under the new structure the assets associated with the Joint Venture including assets owned by Tama Asset Holding Company Limited will transfer to the proposed Limited Partnership, at the date of approval of the financial statements the financial effect of the transaction is not quantifiable.

At balance date the Directors have agreed to restructure the investment property portfolio, and have made the decision to divest some of the property held. The estimated financial effect of the transaction is \$2,010,000.

(2015: Ngāti Tama ki Te Waipounamu Trust received cash proceeds of \$1,491,870.38 on 14 October 2015 under the agreed percentages for the allocation and transfer of new space settlement assets under the Māori Commercial Aquaculture Claims Settlement Act 2004 for the Tasman region. The funds have been advanced to Tama Asset Holding Company Limited. These events have not been included in the statement of financial statements for the 2015 financial year.)

Note 16 - Audit

The financial statements of Ngāti Tama ki Te Waipounamu Trust have been audited.



Ngāti Tama ki Te Waipounamu Trust

Consolidated Financial Statements
Notes to the Financial Statements
For the Year Ended 30 September 2016

| | Group 2016 | 2015 | Parent | |
|---|---------------|---------|---------|---------|
| | 2016 | 2015 | 2016 | 2015 |
| Note 17 - Trustee Meeting Fees Paid | | | | |
| Ngāti Tama ki Te Waipounamu Trust | 67,613 | 33,120 | 67,613 | 95,363 |
| Ngāti Tama ki Tau Ihu Cultural Trust | 12,201 | 40,577 | · - | - |
| | 79,814 | 73,697 | 67,613 | 95,363 |
| Other Trustee Meeting Expenses | 48,169 | 97,467 | 48,170 | 52,149 |
| Trustee Meeting Expenses | 127,983 | 171,164 | 115,783 | 147,512 |
| Paid as follows: | | | | |
| F Te Miha - Trustee | 8,300 | 32,838 | 8,300 | 32,838 |
| L Manson - Trustee & Chair - Ngāti Tama ki Te Waipounamu Trust | 7,500 | 6,900 | 7,500 | 6,900 |
| L Manson - Associate Cultural Trustee | 3,013 | 600 | 3,013 | - |
| A Little - Trustee | 6,150 | 6,250 | 6,150 | 6,250 |
| A Stephens - Trustee | 9,625 | 12,481 | 9,625 | 12,481 |
| D Strong - Trustee | 9,100 | 8,500 | 9,100 | 8,500 |
| G Joyce - Associate Cultural Trustee | - | 600 | - | - |
| J Billens - Cultural Trustee (Retired) | - | 1,200 | - | - |
| J Ward-Holmes - Kaumātua | 7,150 | 7,600 | 7,150 | 7,600 |
| K Stafford - Cultural Advisor (Retired) & Trustee to Cultural Trust | 4,467 | 1,639 | 400 | - |
| K Tapuke - Associate Trustee | - | 3,000 | - | 3,000 |
| M Little - Trustee & Chair - Ngāti Tama ki Tau Ihu Cultural Trust | 8,617 | 8,600 | 5,550 | 5,800 |
| M Tuuta - Cultural Trustee (Retired) | 3,600 | 6,844 | 2,000 | 4,094 |
| N Jones - Trustee | 5,000 | 2,700 | 5,000 | 2,700 |
| R McKewen - Kaumātua | 600 | 5,200 | 600 | 5,200 |
| D Brown - Attendance Fee | 2,200 | - | 2,200 | - |
| T Mason - Attendance Fee | 400 | - | 400 | - |
| J Du Feu - Attendance Fee | 625 | - | 625 | - |
| B Purdie - Cultural Advisor (Retired) & Trustee to Cultural Trust | 3,467 | 2,400 | | |
| | 79,814 | 107,352 | 67,613 | 95,363 |



Ngāti Tama ki Te Waipounamu Trust

Consolidated Financial Statements Notes to the Financial Statements For the Year Ended 30 September 2016

| | Group | | Parent | Parent | |
|---|---------|--------|--------|--------|--|
| | 2016 | 2015 | 2016 | 2015 | |
| Note 18 - Director Fees Paid | | | | | |
| | | | | | |
| Fees paid for the year to 30 September 2016 | | 00.400 | | | |
| Tama Te Tau Ihu Ltd | 46,600 | 33,120 | - | - | |
| Tama Asset Holding Company Ltd | 65,159 | 40,577 | | - | |
| | 111,759 | 73,697 | - | - | |
| Gross payments to | | | | | |
| D Brown - Tama Te Tau Ihu Limited | 16,600 | 2,154 | - | - | |
| A Little - Chair - Tama Te Tau Ihu Limited | 15,000 | 15,000 | - | - | |
| A Little - Advisor - Tama Asset Holding Company Limited | 400 | - | - | - | |
| N Jones - Tama Te Tau Ihu Limited | 15,000 | 5,411 | - | - | |
| D Strong - Chair - Tama Asset Holding Company Limited | 15,000 | 15,000 | - | - | |
| A W Sewell - Tama Asset Holding Company Limited | 25,000 | - | - | - | |
| A M Grant - Tama Asset Holding Company Limited | 8,158 | - | - | - | |
| D J Rollston (Resigned)* - Tama Asset Holding Company Limited | 2,676 | 15,964 | - | - | |
| F Te Miha - Kaumātua | - | 6,472 | - | - | |
| J Ward-Homes - Kaumātua | - | 4,083 | - | - | |
| T Mason - Tama Asset Holding Company Limited (Resigned) | 11,350 | 2,788 | - | - | |
| A Stephens - Tama Asset Holding Company Limited (Resigned) & | 2,575 | 6,825 | - | - | |
| Advisor | | | | | |
| | 111,759 | 73,697 | - | - | |

^{*}Including adjustments for appointment of GST



INDEPENDENT AUDITOR'S REPORT To The Trustees of Ngāti Tama Ki Te Waipounamu Trust

BDO WELLINGTON

Report on the performance report

We have audited the accompanying performance report of Ngāti Tama ki Te Waipounamu Trust ("the Trust") and Group on pages 4 to 22, which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 30 September 2016, the statement of financial position as at 30 September 2016, and the statement of accounting policies and other explanatory information.

This report is made solely to the Trust's Trustees, as a body, in accordance with the Trust Deed. Our audit has been undertaken so that we might state to the Trust's Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trust and the Trust's Trustees as a body, for our audit work, for this report, or for the opinion we have formed.

The responsibility of the Board of Trustees for the performance report The Board of Trustees are responsible on behalf of the entity for:

- (a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- (b) the preparation and fair presentation of the performance report which comprises:
 - the entity information;
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report

in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) issued in New Zealand by the New Zealand Accounting Standards Board, and

(c) for such internal control as the Board of Trustees determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error

Auditor's responsibility

Our responsibility is to express an opinion on the performance report based on our audit. We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the performance report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the performance report, including performing procedures to obtain evidence about and evaluating whether the reported outcomes and outputs and quantification of the outputs to the extent practicable are relevant, reliable, comparable and understandable. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the performance report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the performance report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the performance report.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Trust or any of its subsidiaries.

Basis for Qualified Opinion

In the prior year suitable valuations were not obtained for the Marine Farm Coast Permit (intangible asset), the residential and commercial properties (investment property) and the Crown Forest License Land (property, plant and equipment). We were therefore unable to determine the adjustments required to the carrying value of the intangible asset, the investment property and the property, plant and equipment at 30 September 2015. Our audit opinion on the financial statements for the year ended 30 September 2015 was qualified as a result of this matter. Although a valuation was obtained as at 30 September 2016, we were unable to determine the correct apportionment of the valuation adjustment between financial performance for the current year and financial performance for the comparative period. Our opinion on the current period's financial statements is therefore qualified because of the possible effect of this matter on the current period's financial performance and the corresponding figures.

Qualified Opinion on Financial Performance

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial performance of the Trust and Group for the year ended 30 September 2016 is presented fairly, in all material respects, in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit).

Opinion on Service Performance, Financial Position and Cash Flows In our opinion:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;
- b) the performance report on pages 4 to 22 presents fairly, in all material respects:
 - the entity information for the year then ended;
 - the service performance for the year then ended; and
 - the financial position of Ngāti Tama ki Te Waipounamu Trust and Group as at 30 September 2016, and cash flows for the year then ended

in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit).

Emphasis of Matter - Basis of Accounting

We draw attention to the statement of accounting policies in the financial statements, which states that the accounts have been prepared under Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) and that, for certain classes of assets, the Trust and Group have elected to apply the relevant Tier 2 PBE Standards as disclosed.

BDO Wellington
17 December 2016

Wellington New Zealand

SCHEDULE: REPORTING REQUIREMENTS

Māori Fisheries Act 2004: Kaupapa 7 of Schedule 7 of the Māori Fisheries Act 2004 (MFA) requires the Trust to be accountable for its performance to all members of the iwi. As a result, the Trust must report annually to its members as follows:

| OBLIGATION | COMPLIANCE | COMMENT |
|--|--|--|
| A mandated iwi organisation (MIO) must hold an annual general meeting for its members providing an opportunity for those members to consider: | Trust | AGM in June 2017. |
| Annual report for the previous financia | al year reporting against objectives set o | ut in the annual plan and includes: |
| Steps taken by the MIO to increase the number of registered members. | Trust | We continue to engage with our people in many ways, including email, newsletters, website, social media, wānanga, hui, phone and mail. It is therefore important that we continue to register our people and ensure the contact details we have of registered members are accurate, so we can inform them of important news and opportunities. |
| Current number of registered members over 18. | Trust | 491 |
| 3. Comparison of performance against the objectives in annual plan, including changes in shareholder / member value and dividend performance or profit distribution. | Trust | See annual commentary and Audited Consolidated Financial Statements. |
| 4. Annual audited financial report prepared in accordance with GAAP and accounting separately for settlement cash assets. | Trust | See Audited Consolidated Financial Statements. |

| exc | port on sales and changes of settlement ota. Quantity of settlement quota held by the MIOs asset holding company. | Trust/AHC | 79,697,497 quota shares (SET: 74,649,698 & NOR: 5,048,518). |
|-----|---|-----------|---|
| b. | Value of settlement quota sold or exchanged. | Trust/AHC | Nil |
| C. | Identity of purchaser or other party to the exchange. | Trust/AHC | N/A |
| d. | Any transaction with settlement quota that has resulted in a registered interest by way of caveat or mortgage being placed over the quota | Trust/AHC | Nil |
| e. | Settlement quota interests that have been registered against the quota shares of the MIO. | Trust/AHC | Nil |
| f. | The value of income shares sold, exchanged, valued or acquired. | Trust/AHC | No income shares were sold or exchanged during the year. The Board retained the current total value of \$232,217. |

| 1. | Report on the interactions of the MIO in fisheries matters: | | |
|----------|---|---------------------|---|
| | a. With other entities within the iwi. | Trust | Nil |
| | b. With other MIOs. | Trust | We continue to work with other MIOs within Te Tau Ihu to best maximise returns from our fisheries assets. See Directors report. |
| | c. With Te Ohu Kaimoana Trustee Limited. | Trust | Continue to participate on the strategic fisheries structure review. |
| | d. Any changes under section 18 of the MFA to the constitutional documents of the MIO, or its asset holding companies or any subsidiaries of the asset holding companies. | Trust/TAHC | Nil |
| An annua | al plan for the next financial ye | ear which includes: | |
| 1. | The objectives of the annual plan. | Trust | Within annual plan and budget 2016/17. |
| 2. | The policy of the MIO in respect of sales and exchanges of settlement quota. | Trust | No sales and exchanges anticipated. |
| 3. | Any changes in that policy for the previous year. | Trust | Nil |
| 4. | Any proposal to change the constitutional documents of any fishing company owned by the MIO. | Trust | Nil |

| In relation to every asset holding company or subsidiary of an asset holding company that received settlement assets: | | | | |
|---|---|--|---|--|
| 1. | An annual report on: a. The performance of that asset holding company or any of its subsidiaries. | Trust/TAHC | Audited Financial Statements. | |
| | b. The investment of money of that asset holding company or any of its subsidiaries. | Trust/TAHC | Audited Financial Statements. | |
| | c. The matters set out in paragraph (b) of Kaupapa 2. | Trust/TAHC | No proposals for constitutional changes were received. | |
| 2. | Any proposal to change the constitutional documents of the asset holding company or any of its subsidiaries. | Trust/TAHC | Nil | |
| Every M out: | IO must exercise strategic gov | vernance over the process to examine a | nd approve annual plans that set | |
| 1. | The key strategies for the use and development of iwi fisheries assets. | Trust/TAHC | Within the budgets and operating plans of TAHC. | |
| 2. | The expected financial return on the assets. | Trust/TAHC | Annual budgets approved by TAHC Board of Directors and Trust. | |
| 3. | Any programme to: | | | |
| | a. Manage the sale of annual catch entitlements derived from settlement quota held by asset holding companies or their subsidiaries. | Trust/TAHC | Trust/TAHC TAHC has the direct responsibility for all ACE transactions on an ongoing basis. | |
| | b. Reorganise the settlement quota held by asset holding company or its subsidiaries, as by buying and selling settlement quota in accordance with the MFA. | Trust/TAHC | Within Annual Plan 2016/17. | |

